

Message Text

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PAGE 01 PEKING 00783 250353Z

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SUBJECT: NATIONAL COUNCIL FOR US-CHINA TRADE DISCUSSIONS WITH
CCPIT IN PEKING

FOR PRCM PLEASE PASS NCUSCT, FROM THEROUX FOR AMB PHILLIPS

1. IN FORMAL DISCUSSIONS WITH CCPIT DURING APRIL 22-24
VISIT TO PEKING, I WAS ADVISED THAT THE RETURN DELEGATION
WILL CONSIST OF APPROXIMATELY TEN MEMBERS AND WILL ARRIVE
IN THE FIRST PART OF SEPTEMBER 1975 TO SPEND APPROXIMATELY
TWO WEEKS IN THE U.S. IT WILL BE LED BY A LEADING MEMBER
OF CCPIT AND BE COMPOSED OF CCPIT REPRESENTATIVES AND
PERSONS FROM APPROPRIATE CORPORATIONS. TIME AND SIZE
OF THE DELEGATION WERE APPROXIMATE, BUT FAIRLY FIRM.
DETAILS SUCH AS NAMES OF LEADER AND MEMBERS, CORPORATIONS
REPRESENTED, PORT OF ENTRY, DESIRED ITINERARY, ATTITUDE
ON AGENDA FOR DISCUSSION AND JOINT STATEMENT, ETC., ARE
UNAVAILABLE AT THIS TIME.

2. MY RECOMMENDATION IS THAT WE PROMPTLY PREPARE A FINAL
ITINERARY FOR CCPIT COVERING ABOUT EIGHTEEN DAYS AND SUBMIT
IT THROUGH PRCLO WITH A STATEMENT INVITING THEIR VIEWS
BUT ADVISING THAT WE WILL CONSIDER IT FINAL IN ALL
MATERIAL RESPECTS AND WILL PLAN ACCORDINGLY AS OF THE
TENTH OF JULY AT LATEST. I HAVE ALREADY MENTIONED THIS
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PAGE 02 PEKING 00783 250353Z

PROSPECT AND HAVE INDICATED OUR DETERMINATION THAT THE

DELEGATION ARRIVE FIRST IN WASHINGTON ON SEPTEMBER 5 OR 6 FOR A REST WITH PROGRAM BEGINNING ON SEPTEMBER 8 TO INCLUDE VISITS TO NEW YORK, CHICAGO, POSSIBLY FARM STATES, CALIFORNIA AND HOME VIA THE PACIFIC. THE CHINESE INDICATED INFORMAL ACCEPTANCE OF THIS OUTLINE BUT OFFERED NO SPECIFIC SUGGESTIONS, SAYING ONLY THAT THEY VIEWED THE VISIT AS A GENERAL INTRODUCTION TO THE U.S., SIMILAR TO THE COUNCIL'S MISSION TO CHINA IN NOVEMBER 1973.

3. AS FOR AGENDA FOR DISCUSSIONS WITH THE COUNCIL, WE REVIEWED MANY SUBJECTS INCLUDING PROGRAM OF FIXED EXCHANGES; PROGRESS ON RECIPROCAL EXHIBITIONS; ANNUAL COUNCIL-CCPIT MEETINGS ALTERNATING BETWEEN COUNTRIES; WORKING GROUPS PARALLELING FTCS; COUNCIL REPRESENTATION IN PEKING; CCPIT OR FTC REPRESENTATION IN USA; JOINT STATEMENT AT END OF CCPIT VISIT; THE CCPIT SAID IT WOULD DISCUSS ALL THESE SUBJECTS DURING THE VISIT, COMMENTING ONLY THAT: 1) A JOING STATEMENT IS NOT THEIR USUAL PRACTICE ON FOREIGN VISITS; 2) THEY WOULD BE INTERESTED IN SEEING POSSIBLE SITES FOR A CHINESE EXHIBITION IN USA; 3) THEY BELIEVE IN EXPANDED DELEGATION EXCHANGES; AND 4) A NON-GOVERNMENTAL TRADE ACCORD IS PREMATURE. A DRAFT AGENDA FOR DISCUSSIONS SHOULD ACCOMPANY THE ITINERARY TO CCPIT.

4. THE ATMOSPHERE FOR OUR DISCUSSIONS HAS BEEN VERY CORDIAL AND I HAVE MET WITH CCPIT VICE CHAIRMAN LI CHUAN WITH WHOM BOB MALOTT MET A FEW DAYS AGO. LI YUNG-TING IS NOT IN PEKING. NOW THAT FORMAL TALKS ARE OVER CCPIT HAS ARRANGED FOR ME TO MEET WITH PACKAGING CORPORATION, TECHIMPORT OF CHINA COMMODITIES INSPECTION BUREAU AND RETURN TO KWANGCHOW VIA SHANGHAI FOR FURTHER VISITS WITH SHANGHAI OFFICIALS. I EXPECT TO RETURN TO KWANGCHOW BY APRIL 30 AND SPEND A COUPLE OF DAYS BRIEFING ARNE AND WINDING UP MY PART AT THE FAIR BEFORE RETURNING HOME. WILLADVISE BY CABLE PRECISE RETURN TRAVEL PLANS. HAVE SEEN A LOT OF GEORGE AND BARBARA BUSH IN CANTON AND PEKING AND THEY SEND WARMEST GREETINGS TO YOU AND MABEL.

5. ON THE WHOLE I AM NOT DOWNCAST ABOUT DISCUSSIONS HERE EVEN THOUGH SOME DETAILS ARE STILL HANGING. I THINK WE LIMITED OFFICIAL USE

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PAGE 03 PEKING 00783 250353Z

SIMPLY MUST FIX A PROGRAM, GIVE THEM A FAIR CHANCE TO COMMENT AND THEN STICK WITH IT. A FINAL NOTE: I WAS ELABORATELY AND FORMALLY ADVISED BY CHINA'S DISPLEASURE AT U.S. STAND ON THE ARTS TROUPES PROPOSED SONG ON TAIWAN. ALL OF THIS IS BY WAY OF SUMMERY, AND YOU WILL HAVE A FULL REPORT ON MY RETURN.

6. ON A DIFFERENT SUBJECT, GEORGE DRISCOLL SHOULD ADVISE JACK CUNNINGHAM OF AMA THAT THE CANADIAN SPEAKER

FOR THE QUEBEC CITY CONFERENCE IN AUGUST WILL BE JOHN HIGGINBOTHAM, FIRST SECRETARY, COMMERCIAL, EMBASSY OF CANADA IN PEKING. MR. HIGGINBOTHAM WILL BE IN WESTERN CANADA ON HOME LEAVE AT THAT TIME. HERB HOROWITZ IS WILLING BUT RELUCTANT TO CONFIRM HIS AVAILABILITY SINCE HE WILL HAVE JUST BEGUN HIS NEW JOB IN WASHINGTON AT THAT TIME. I THINK, HOWEVER, YOUR CALL TO HIS NEW BOSS AT INR COULD SPRING HIM LOOSE. I REALLY THINK HERB WOULD BE AN ABSOLUTELY PERFECT ADDITION TO THE PROGRAM. GEORGE DRISCOLL MIGHT ALSO ADVISE JACK CUNNINGHAM OF POSSIBLE ASSISTANCE FROM ROGER HATCH, PRESIDENT OF CANADIAN EXPORTERS ASSOCIATION, WHO HAS VISITED CHINA. WARM REGARDS, GENE THEROUX. BUSH

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